

LAND REVENUE SYSTEM (8 Classes)

- Land Records & Management systems
- How to read & Interpret land Records
- Mutation & Entry updates
- Land Conversion procedures (NA-63gha)
- Land Management Laws & procedures
- Old tenure, New tenure land
- DILR - Partition & Survey, Fragmentation & Amalgamation
- RTS Appeal and Land Revenue cases

REAL ESTATE MARKETING (6 classes)

- Real Estate markets and market cycle
- Predicting periods of boom & bust
- Marketing real estate - Strategy
- Investor Strategy and Project Launch
- Customer needs, Brand Creation and Management
- Sales Techniques & Marketing gimmicks

BUILDING BYELAWS & REGULATIONS (6 classes)

- Concepts of Urban Design
- GDCR & building bye laws
- Permissions required for building construction
- Procedures for plan passing and Sanction
- FSI - Builtup & Super Builtup calculations
- Land valuation as per the GDCR

URBAN PLANNING (6 classes)

- Concepts of Planning
- Urban Sprawl and Smart Growth
- GTPUD ACT & provisions
- Development plan (DP) - preparations & procedures
- Town Planning Schemes (Tps) - preparations & procedures
- Valuations- F form & charges

LAWS & LEGAL ISSUES in REAL ESTATE (9classes)

- Transfer of Properties Act - Property transfer
- Land Acquisition Act
- Urban Land Ceiling Act & Green Belt (NOCs)
- Indian Contract Act
- Consumer Protection Act / Right to Information
- Indian Stamp Act
- Will -Probate and Hindu Succession Act
- Green belt and NOC cases
- Introduction to legal systems - type of courts & appeals

CLASSES ARE CONDUCTED in MORNINGS 8:30 to 10:00 / Mondays to Fridays. EVENING BATCHES ARE ARRANGED DEPENDING ON STUDENT PREFERENCES

PROPERTY DOCUMENTATION (4 Classes)

- Documenting Sale Deed & Lease Deed
- Title Search & Report
- Drafting Contracts & Agreements
- Clearing Titles & Litigations

DESIGN MANAGEMENT (6 Classes)

- Basic concepts of Building Design
- Understanding Building Plans
- Building elements and Material Selection & Value Engineering
- Sample House Design, Landscaping & Site Office Design
- Outdoor Media, Print Media Ads- Brochure Designs
- Common Amenities Design

BUILDING MAINTENANCE (3 classes)

- Customer Transfer, Allotment and exit.
- Maintenance Procedure and Documentation
- Co-operating Housing Society - Act & procedures

REAL ESTATE FINANCE (5 classes)

- Direct taxes (Service tax, VAT, Stamp Duty)
- Investment Strategies
- Project cash flow Analysis
- Risk Analysis
- Home Loans and housing finance

SPECIAL TOPICS (9 Classes)

Audio -Videos & discussions

- Dubai Real Estate market
- Hong Kong & Shanghai markets
- Riverfront Development & Ocean reclamations
- SEZs
- Mass Transportation systems (BRTS- Metrorail)
- Role of Media in Real Estate
- Negotiation Techniques & strategies
- Online real estate Vs Property Shows / NCR & Mumbai Investor Markets

Course Fee

Tuition & Registration	Rs. 38,500 /-
Reading material	Rs. 1,200 /-
Certificate & Admin cost	Rs. 3,000 /-
Total	Rs. 42,700/-

For further query please visit
www.resma.org or call (079) 3017 8707 (9:00 AM to 4:00 PM weekdays)